

We, MBSL Insurance Company Limited (MBSLI), are a subsidiary of the Merchant Bank of Sri Lanka and Finance PLC which is a subsidiary of Bank of Ceylon, the largest state Bank in Sri Lanka. MBSLI is powered by its parent company and is now geared to mark an unprecedented success in its journey of insurance. With a strong dedicated team of professionals, MBSLI assures all stakeholders an unparalleled reputation in reaching the highest expectations.

At present, the Company is in a rapid expansion process. To steer our expanding operation, we are in search of suitable candidates with proven track records for the following position. You are invited to witness the success story of MBSLI and drive the company to greater heights. If you feel that you are the ideal candidate, join hands with us!

Senior Branch Manager - Galle

Manage every aspect relating to the branch operation fostering a positive environment to ensure customer satisfaction, expand business of the branch by implementing strategies that increase branch productivity in compliance with organizational policies and procedures. Responsibilities includes but not limited to following;

Responsibilities

- Provide operational leadership to deliver expected financial and non-financial KPIs of the branch.
- Develop a high productive team for the sustainable operation of the branch
- Directly report to the Zonal Head- Southern and work corporately with the other branch managers in the zone.
- Provide market intelligence for effective decision making.

Requirements

- Minimum three passes in G C E A/L and/or G C E O /L with six passes including Mathematics , English and Sinhala
- Sales and Marketing / Business Management qualification from an industry recognized institution
- Certification in insurance is advantageous
- Around 15 years of experience and proven capabilities in successfully managing sales teams for minimum of 5 years in the Insurance industry.

Skills and Attributes

- Very good persuasion skills, communication skills and negotiation skills in Sinhala /English.
- Ability to communicate in Tamil language would be advantageous.
- Successful Team Manager with good interpersonal and interaction skills.
- Ability to work in a computerized environment.
- Very good analytical skills.

An attractive remuneration package commensurate in par with qualifications/experience, a supportive organizational culture for development and other benefits are on offer for the selected candidate.

Forward your CV with a recent stamp size color photograph & details of two non-related referees to reach us within 07 days of this advertisement indicating the position applied on the top left corner of the envelop or in the subject of the e-mail.

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