

WE ARE LOOKING FOR A GO-GETTER!

GENERAL MANAGER

We are starting a new online advertising/classifieds business. And looking for a strong character who can start operations and grow the business rapidly. Prior experience in a similar industry in a similar capacity will be an advantage.

KEY RESPONSIBILITIES

- Strategize and execute marketing and business operations
- Drive best-in-class customer support and establish scalable models for support
- Develop, implement and monitor metrics that define success in operations
- Coordinate and work with sales and marketing teams to identify ongoing leads and opportunities
- Work with management to implement and operate new services for both B2B and B2C
- Develop merchant relationships to maximize customer satisfaction
- Monitoring Customer's payment collections and coordinate with finance to manage the accounts receivable.
- Maintain strong long-lasting client relationships with key customers.

QUALIFICATIONS

- Any higher education or professional qualification
- Startup personality, smart, ethical, friendly, cross-functional, hardworking and proactive
- Tech savvy: up-to-date with latest technology, online, social-media trends
- Team player: contribute towards building a fantastic company culture
- Great communication skills with prompt response and action
- Desire to learn and adopt new skills to craft and deliver the best solutions
- Ability to make and communicate decisions when there isn't a predefined course of action
- Prior experience in an operations role in a high growth/start-up environment

THE SUITABLE CANDIDATE WOULD BE PROVIDED WITH AN ATTRACTIVE REMUNERATION & REVENUE BASED BONUS PACKAGE.

If you are confident that you fit the profile we are looking for, please send your CV to udanawau@gmail.com