

We, MBSL Insurance Company Limited (MBSLI), are a subsidiary of the Merchant Bank of Sri Lanka and Finance PLC which is a subsidiary of Bank of Ceylon, the largest state Bank in Sri Lanka. MBSLI is powered by its parent company and is now geared to mark an unprecedented success in its journey of insurance. With a strong dedicated team of professionals, MBSLI assures all stakeholders an unparalleled reputation in reaching the highest expectations.

At present, the Company is in a rapid expansion process. To steer our expanding operation, we are in search of suitable candidates with proven track records for the following position. You are invited to witness the success story of MBSLI and drive the company to greater heights. If you feel that you are the ideal candidate, join hands with us!

Senior Executive - Insurance Broker Relations

Job Scope :

Responsibilities of the above job role will include but are not limited to the following;

- Holding responsibility for servicing existing business portfolios, securing new businesses and presenting an excellent image of the Company to General Insurance Brokers and all the company's stakeholders.
- Approaching Insurance Brokers to secure new businesses through strong relationships and achieving Broker Cluster business targets.
- Maintaining Excellent customer service to Brokers and Clients
- Servicing existing business portfolio and following up on renewals for general insurance business

Candidate Profile :

The ideal candidate should possess ;

- Diploma in Sales or Marketing/ Business Management / Professional Qualification in insurance would be an added advantage
- A minimum of 3 years experience in Insurance Sales/ Insurance Broker Relations with knowledge of general insurance products
- Strong Presentation & Team Player skills
- Effective communication skills in Sinhala/Tamil and English language
- Customer Service Orientation

An attractive remuneration package including Business Incentives / Personal Recognition schemes commensurate on par with qualifications & experience are on offer for the selected candidate.

Forward your CV with details of two non-related referees to reach us within 07 days of this advertisement.

Indicating the position applied for on the top left corner of the envelope or in the subject line of the e-mail is a must.