



*Pan Asia Bank, The Truly Sri Lankan bank, with over twenty-seven years of presence in the Banking Industry is on an ambitious growth trajectory.*

*The Truly Sri Lankan Bank, recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards, Runner-up Award for the Banking sector and the Merit Award for Corporate Governance categories. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also selected by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka.*

*We are looking to handpick a dynamic, results-oriented and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization.*

## **RELATIONSHIP OFFICER - PRIVATE BANKING**

### **(Executive Grade)**

#### **The Job:**

- Develop marketing strategies and increase business volumes to achieve targets
- Identify new business opportunities, new clients and develop relationships with customers
- Handle high net worth customers and manage portfolio for necessary growth and expected profit margins

#### **The Person:**

- Be below 35 years
- Full/part qualification in Banking
- Degree from a recognized University will be an added advantage
- Minimum 05 years of experience in Front/Back Office Operations in Commercial Banking out of which 02 years experience in Private Banking
- Knowledge of Foreign Exchange Transactions, AML & Compliance and Credit Operations
- Excellent negotiation, communication and customer service skills
- Ability to work under pressure and to maintain high efficiency of work

#### **Remuneration:**

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standard and will be **placed in an appropriate grade based on the level of competencies and experience.**

Please forward your resume within 07 days of this advertisement, stating contact details of two non-related referees, to [careers@pabcbank.com](mailto:careers@pabcbank.com) indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.

Head of Human Resources,  
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

 **PAN ASIA BANK**  
The Truly Sri Lankan Bank