



SENIOR RELATIONSHIP MANAGER / RELATIONSHIP MANAGER SME & TRANSACTION BANKING (WESTERN PROVINCE)

We invite applications from highly driven and accomplished individuals for the position of “Senior Relationship Manager / Relationship Manager - SME” at Union Bank.

The Job

- Proactively identify and acquire new credit relationships, develop and maintain existing clients at key levels to optimize the utilization of approved facilities and work closely with branch managers to identify and enhance profitability.

The Person

- Overall banking experience of over 10 years with a minimum of 2 years at Manager/Assistant Manager level.
- Experience in managing a credit portfolio together with a strong understanding of SME markets and products.
- Sound knowledge in Trade Finance and an ability to cater to the trade clientele (previous experience in a trade department will be an added advantage).
- Excellent oral and written skills with an analytical mind
- Ability to multi-task in a fast-paced environment and ability to work independently with minimal supervision.

Rewards

The right candidate can look forward to a remuneration package inclusive of staff loan benefits at concessionary interest rates and career prospects.

Applications must be forwarded via email to jobs@unionb.com with the names of two non-related referees on or before **10th March 2023**. The email subject line must state “Senior Relationship Manager / Relationship Manager - SME”. All applications will be treated with strict confidence. Only shortlisted applicants will be notified.



UNION BANK

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