

Join Keells

to Explore. Challenge. Inspire.



Come join our team as a Category Manager - Grocery

What you need to do

- Identify effective products and brands in the market and ensure those products are available at outlets to manage offers which are comprehensive, competitive, and profitable.
- Identify the category strategy and optimize space allocation to maximize profits and customer satisfaction.
- Negotiate with suppliers on pricing in order to maximize profit margins for the respective categories.
- Closely work with the trade planning operations group in order to plan and execute monthly promotions.
- Being accountable to achieve sales and contribution targets of the grocery department.
- Negotiate with suppliers along with promo income team to develop the supplier investment portfolio.

What we are looking for

- Should possess a Degree in Business Management/Marketing or a Professional Qualification in CIMA/ACCA/CIM.
- Candidates with experience in FMCG will have a distinct advantage.
- Outstanding communication skills.
- Excellent organizational skills.
- Demonstrable aptitude in effective negotiating.
- Up to speed with buying best practices.
- Familiarity with market research, data analysis and forecasting techniques.
- Working knowledge of MS Office will be an added advantage.

If interested, please send your CV to careers.jms@keells.com within 10 days of the advertisement. Please mention the position you're applying for in the subject header.



The John Keells Group is an equal opportunity employer and we invite applications from all suitably qualified individuals to join our team.